

# Winning today Creating tomorrow

Results for the  
Six Months Ended  
27 June 2025

6 August 2025

# Forward looking statements

This document contains statements, estimates or projections that constitute "forward-looking statements" concerning the financial condition, performance, results, guidance and outlook, dividends, consequences of mergers, acquisitions, joint ventures, divestitures, strategy and objectives of Coca-Cola Europacific Partners plc and its subsidiaries (together CCEP or the Group). Generally, the words "ambition", "target", "aim", "believe", "expect", "intend", "estimate", "anticipate", "project", "plan", "seek", "may", "could", "would", "should", "might", "will", "forecast", "outlook", "guidance", "possible", "potential", "predict", "objective" and similar expressions identify forward-looking statements, which generally are not historical in nature.

Forward-looking statements are subject to certain risks that could cause actual results to differ materially. Forward-looking statements are based upon various assumptions as well as CCEP's historical experience and present expectations or projections. As a result, undue reliance should not be placed on forward-looking statements, which speak only as of the date on which they are made. Factors that, in CCEP's view, could cause such actual results to differ materially from forward looking statements include, but are not limited to, those set forth in the "Risk Factors" section of CCEP's 2024 Annual Report on Form 20-F filed with the SEC on 21 March 2025 and subsequent filings, including, but not limited to: changes in the marketplace; changes in relationships with large customers; adverse weather conditions; importation of other bottlers' products into our territories; deterioration of global and local economic and political conditions; uncertainty and volatility from the impact and extent of actual and promised tariff adjustments; increases in costs of raw materials; changes in interest rates or debt rating; deterioration in political unity within the European Union; defaults of or failures by counterparty financial institutions; changes in tax law in countries in which we operate; additional levies of taxes, including tariff adjustments; legal changes in our status; waste and pollution, health concerns perceptions, and recycling matters related to packaging; global or regional catastrophic events; cyberattacks against us or our customers or suppliers; technology failures; initiatives to realise cost savings; calculating infrastructure investment; executing on our acquisition strategy; costs, limitations of supplies, and quality of raw materials; maintenance of brand image and product quality; managing workplace health, safety and security; water scarcity and regulations; climate change and legal and regulatory responses thereto; other legal, regulatory and compliance considerations; anti-corruption laws, regulations, and sanction programmes; legal claims against suppliers; litigation and legal proceedings against us; attracting, retaining and motivating employees; our relationship with TCCC and other franchisors; and differing views among our shareholders.

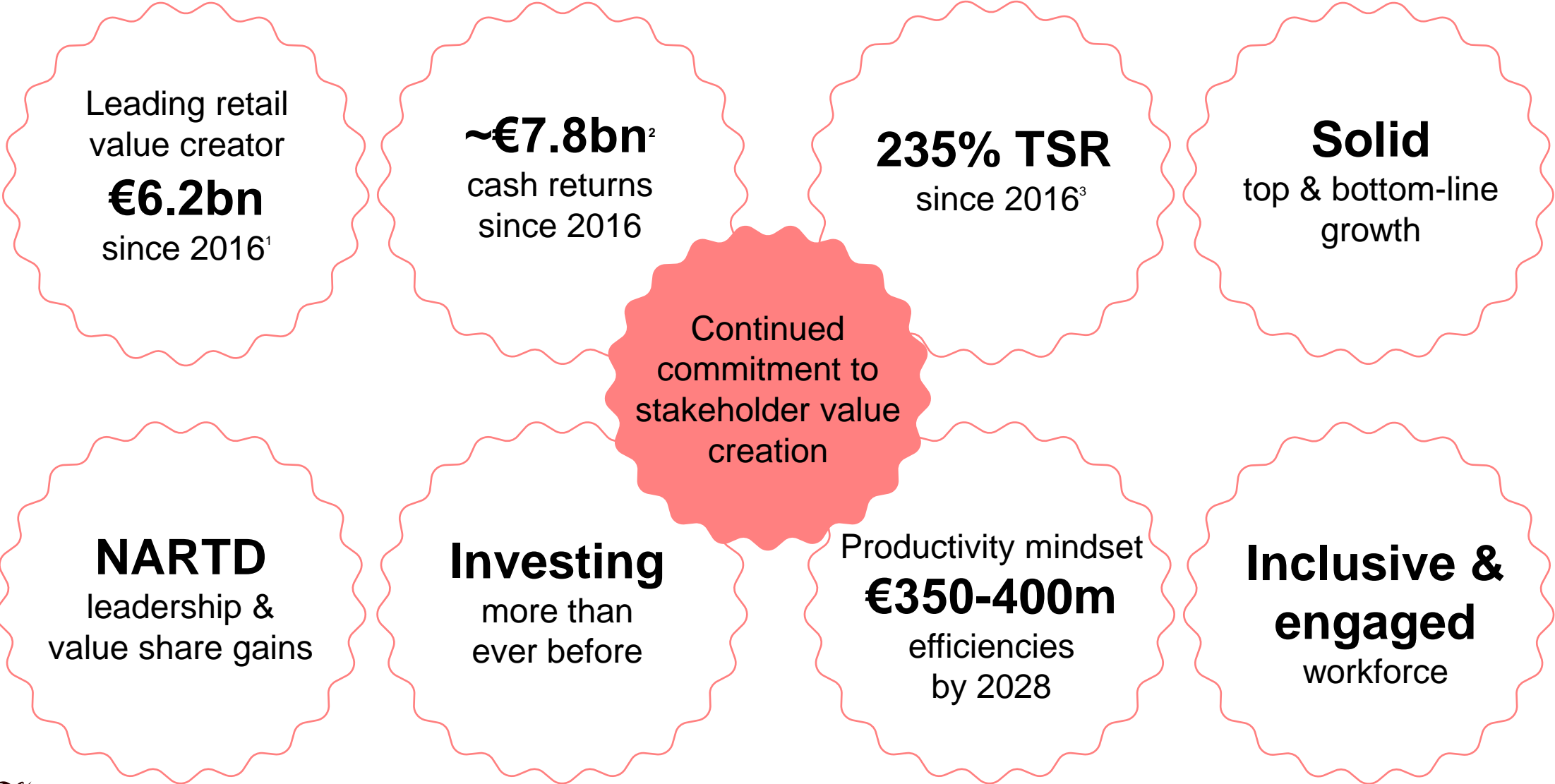
Due to these risks, CCEP's actual future financial condition, results of operations, and business activities, including its results, dividend payments, capital and leverage ratios, growth, including growth in revenue, cost of sales per unit case and operating profit, free cash flow, market share, tax rate, efficiency savings, achievement of sustainability goals, including net zero emissions and recycling initiatives, capital expenditures, may differ materially from the plans, goals, expectations and guidance set out in forward-looking statements. These risks may also adversely affect CCEP's share price. CCEP does not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise, except as required under applicable rules, laws and regulations.

## **Reconciliation & definition of adjusted financial information & alternative performance measures**

The following presentation includes certain alternative performance measures, or non-IFRS performance measures. Refer to our Unaudited Results for the Second Quarter & Half Year Ended 27 June 2025, issued on 6 August 2025, which details our non-IFRS performance measures and reconciles, where applicable, our 2025 and 2024 results as reported under IFRS to the adjusted financial information and non-IFRS performance measures included in this presentation. This presentation also includes certain forward looking non-IFRS financial information. We are not able to reconcile forward looking non-IFRS performance measures to reported IFRS measures without unreasonable efforts because it is not possible to predict with a reasonable degree of certainty the actual impact or exact timing of items that may impact comparability. For further details see CCEP H1 2025 Report.

# Executing on our growth strategy

Supported by solid alignment with TCCC & our brand partners

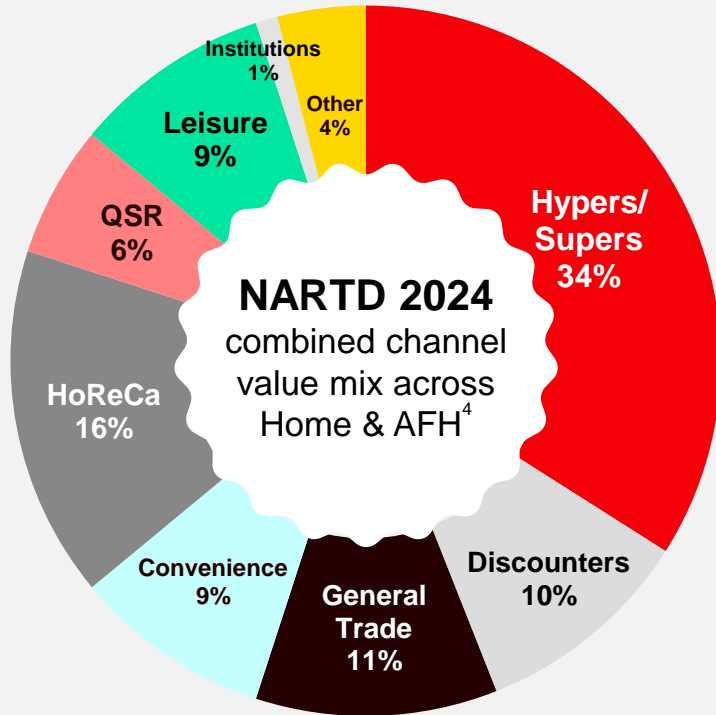


# Addressable markets

Large & growing across diverse & resilient channels

## NARTD total value

€170bn<sup>5</sup> 2024



**NARTD 2024**  
combined channel  
value mix across  
Home & AFH<sup>4</sup>

CAGR 3-4%  
2025-28

**Europe**  
CAGR 2-3%

**AP**  
CAGR 4-5%

**Largest FMCG**  
category  
in retail

**SEA**  
CAGR HSD

## ARTD

€9bn<sup>5</sup>  
2024

CAGR HSD  
2025-28

## HOT COFFEE

CAGR LSD  
2025-28

€5bn<sup>6</sup>  
2024

# H1 Key messages

Solid H1 performance - top & bottom-line growth

---

Leading retail value creator within resilient categories

---

Strong cash generation supporting record investment in growth

---

Well placed for rest of year - reaffirming FY25 profit & cash guidance

---

Confident in our future, right strategy to deliver on our mid-term objectives

---

Delivering continued shareholder value

---



# H1 25: Key metrics

## Solid top-line<sup>7</sup>

Volume<sup>8</sup>

**-1.3%**<sup>10</sup>

**+0.3%**  
comparable

Revenue/UC<sup>9</sup>

**+3.8%**

Revenue<sup>9</sup>

**+2.5%**

## NARTD Value share gains<sup>11</sup>

Home

**+10bps**

Online

**broadly flat**

## Winning with customers

Leading FMCG value creator for customers

#1 in global Advantage Group survey

Great brands supported by best-in-class execution

## Solid bottom-line<sup>7,9</sup>

Operating profit

**+7.2%**

Europe

**+7.2%**

APS

**+7.3%**

## Strong cash generation

Comparable FCF<sup>7</sup>

**€0.4bn**

Supporting **record investment** in future growth

## Strong capital returns

Interim dividend  
**€0.79**

New share buyback programme

**€1bn** over 12 months from Feb'25  
~€460m<sup>14</sup> complete

# Great people

*“join for the brands, stay for the people”*

- Investing in building people capabilities to drive growth

---

- Continue to be recognised as a great place to work & a ‘Top Employer’

---

- Welcoming ~60 new colleagues into our new integrated shared services centre in Manila

---




# Great brands

supporting volume growth

TA  
nge



Landing 'Share a Coke' Campaign



Winning in Flavours driven by Zeros



Fuelling growth with Monster



Transitioning to Fuze Tea - ahead of plan



Expanding ARTD portfolio



Accelerating in Sports/Hydration

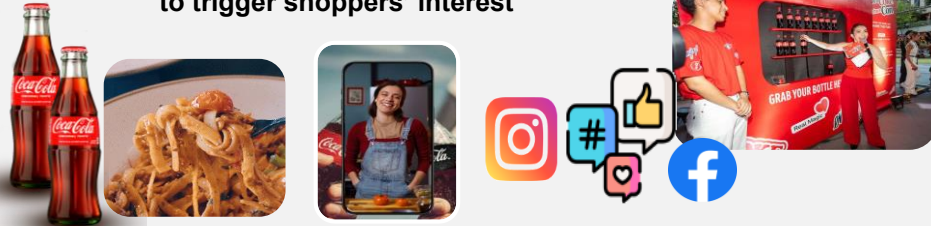
# Great execution

every day

IME  
R  
te  
ml

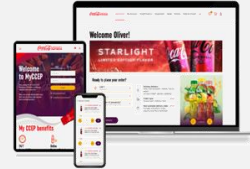
## MORE PEOPLE

Maximise traditional, retail & social media to trigger shoppers' interest



Creating value with more online digital capabilities

Activations via e-commerce platforms



+9%  
MyCCEP  
customer  
Portal revenue

## MORE OFTEN

Increase visibility in key touchpoint areas



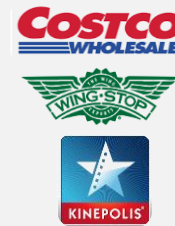
## MORE VOLUME

Drive impulse leveraging chilled availability

Accelerated cooler rollout on track



Customer wins



Leveraging affordability



850ml PET launch



Value campaigns



## MORE VALUE

Driving smaller accretive packs



10x200ml MINI launched next to 6x200ml



Range extensions 12x300ml PET in Flavours



Revamp MINI cans into 6x200ml



Visibility of premium packs & premium cross category adjacencies





# Done sustainably

- Continued recognition as an industry leader in sustainability

---

- Ongoing progress with packaging collection

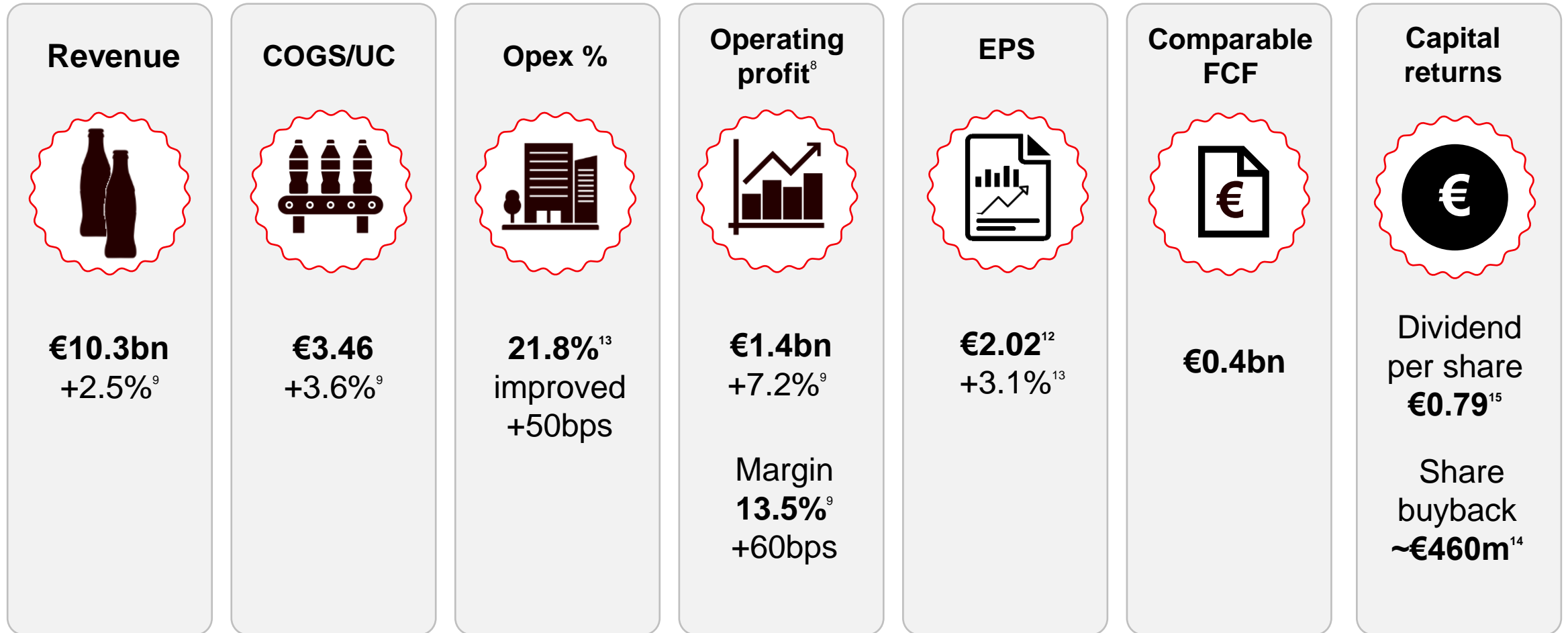
---

- CCEP Ventures investing in pioneering sustainability start-ups

---




# H1 25: Financial summary<sup>7</sup>



# Next phase of efficiencies delivering earlier than plan

Enabled by digital tools, data & analytics

## Harmonising & standardising

best practice to simplify our business

## Optimising our network

to serve customers in most cost-effective way

## Centres of expertise

to accelerate best-in-class capabilities

## Embracing use of technology

to create value

## Leveraging scale

to maximise procurement savings & tech investments

- Plan delivers €350-400m by 2028, & remains on track
- H1 '25 opex as % of revenue improved by 50bps<sup>13</sup>
- Network optimisation including Germany, France & Indonesia
- New integrated shared services centre in Manila

## FY25 updated guidance<sup>7, 16, 17</sup>

Revenue: growth of **3% to 4%** (previously ~4%)

Cost of sales per unit case: growth of **~2%**

Operating profit: growth of **~7%**

Comparable effective tax rate: **~26%**

Capex: **~5%** of revenue<sup>18</sup>

Comparable free cash flow: at least **€1.7bn**

Dividend payout ratio: **~50%**<sup>19</sup>

Share buyback: **€1bn** over 12 months from Feb 2025 (~€460m<sup>14</sup> completed)



## Mid-term objectives<sup>7</sup>



Revenue  
growth<sup>13</sup>  
~4%



Operating  
profit growth<sup>13</sup>  
~7%



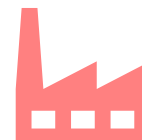
Comparable  
free cash flow<sup>20</sup>  
**at least**  
**€1.7bn p.a.**



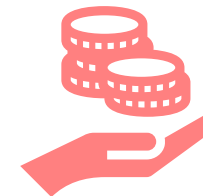
Net Debt:  
comparable EBITDA  
**2.5x – 3.0x**



Comparable ROIC  
**up~50bps p.a.**



Capex  
~4-5%  
of revenue<sup>18</sup>



Dividend  
payout ratio<sup>19</sup>  
**~50%**

# Focus areas to accelerate growth in CCEP's next phase

Bolder moves on Coke Original Taste & Diet Coke to drive category volume growth in Europe

Consumer environment stabilising with a stronger push in AFH

Sports, RTD tea & energy accelerating growth

Stronger portfolio options e.g. ARTD & Zeros

Bigger role for Philippines & the Islands

Indonesia transformation

More impact from technology now in deployment





# Bolder moves on Coke

Driving category volume



Refreshed 'This is my taste' campaign



Star Wars collaboration



English Premier League



New 'Time For A Coke' campaign

# ENERGY

Accelerating growth



Exciting innovation pipeline



Focused strategies for Home & AFH



More coolers to suit every space

# Stronger portfolio

*Evolving RTD Tea & ARTD*



TCCC portfolio a stronger platform for growth

Suntory distribution in Australia ended June '25 (expected H2 APS impact: ~1% volume, ~5% revenue)

Launching Bacardi & Coke in Q3 & focusing on 'core 4' Billson's variants



Strong execution supports transition from Nestea

Performing ahead of plan

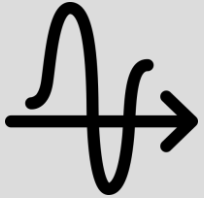
Already #1 RTD Tea brand in Iberia<sup>11</sup>

Frestea relaunch in Indonesia with new flavours & identity



# Indonesia: short-term impacted by weaker macro, continued focus on long-term opportunity

## External market impacts



Macro  
volatility



Household  
consumption

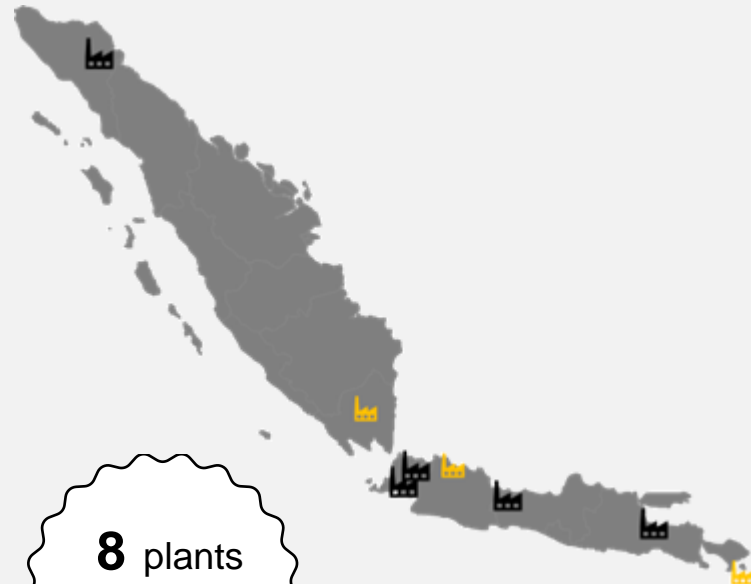


Government  
policies



Social &  
geopolitical  
backdrop

## Focused on long-term opportunity



8 plants  
29 lines

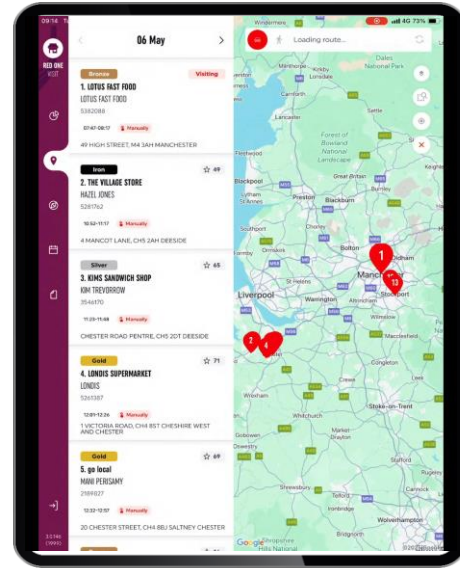
5 plants  
26 lines

- Further network optimisation
- Logistics transformation continuing at pace
- Driving efficiency & scalability across operation
- On track to complete in H2
- Continue to build sparkling & tea opportunity
- Focused on affordability, acceptability, activation & availability

# Unlocking more value with Tech & AI



## RED One Data-driven field sales tool

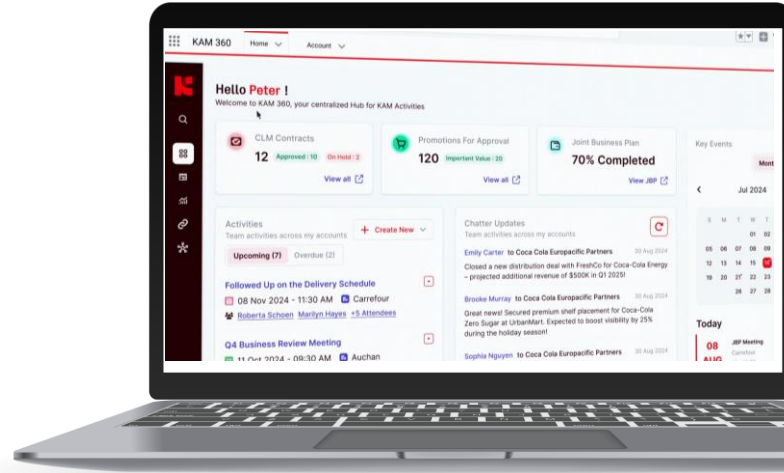


Smart execution & growth with customers

Data & analytics supports; where to go, how to contact, what to do & how to track

Measurement insight & performance

## KAM 360 key account management



Supports world class customer partnering

Data-led planning, execution & optimisation of investments

Smart RMGM<sup>21</sup> e.g. price elasticity reviews, simulations on pack, price & promo

## Up We Go new eB2B platform



Pilot recently launched in Spain

Digitises order-taking with partner distributors

~1k outlets and 4 distributors onboarded across 4 regions

# H1 Key messages

Solid H1 performance - top & bottom-line growth

---

Leading retail value creator within resilient categories

---

Strong cash generation supporting record investment in growth

---

Well placed for rest of year - reaffirming FY25 profit & cash guidance

---

Confident in our future, right strategy to deliver on our mid-term objectives

---

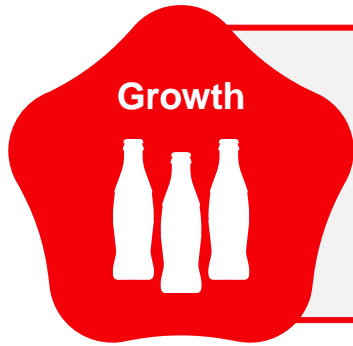
Delivering continued shareholder value

---



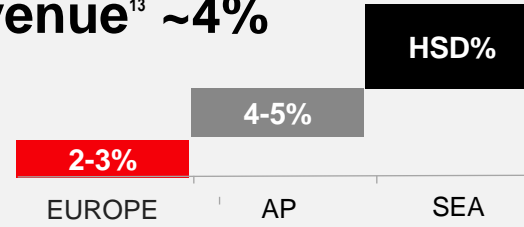
# Delivering future shareholder returns<sup>7</sup>

Returns underpinned by revenue, profit & cash



**Growth**

**Revenue<sup>13</sup> ~4%**



**Operating profit<sup>13</sup> ~7%**

Efficiency savings & productivity growth



**Cash**

**Free cashflow**

Comparable FCF<sup>20</sup> of at least €1.7b

**Debt**

2.5-3.0x net debt / EBITDA  
Strong investment grade rating

**ROIC**

Targeting increase of ~50bps p.a.



**Capital**

**Organic growth**

Capex 4-5% of revenue<sup>18</sup> & growth focused restructuring

**Acquisitions**

Balance sheet optionality for accretive M&A

**Capital returns**

Growing dividend in-line with earnings & additional returns e.g. buyback



enjoy!



You Can't Beat The Feeling!

Real Magic



# Q & A



enjoy!

enjoy!

share a Coke.



# APPENDIX

## Investor Relations contacts



**Sarah**  
**Sarah Willett**  
Vice President  
[Sarah.Willett@ccep.com](mailto:Sarah.Willett@ccep.com)



**Charles**  
**Charles Richardson**  
Director  
[Charles.Richardson@ccep.com](mailto:Charles.Richardson@ccep.com)



**Matt**  
**Matt Sharff**  
Director  
[M.Sharff@ccep.com](mailto:M.Sharff@ccep.com)



**Dimitar**  
**Dimitar Todorchev**  
Manager  
[dtodorchev@ccep.com](mailto:dtodorchev@ccep.com)



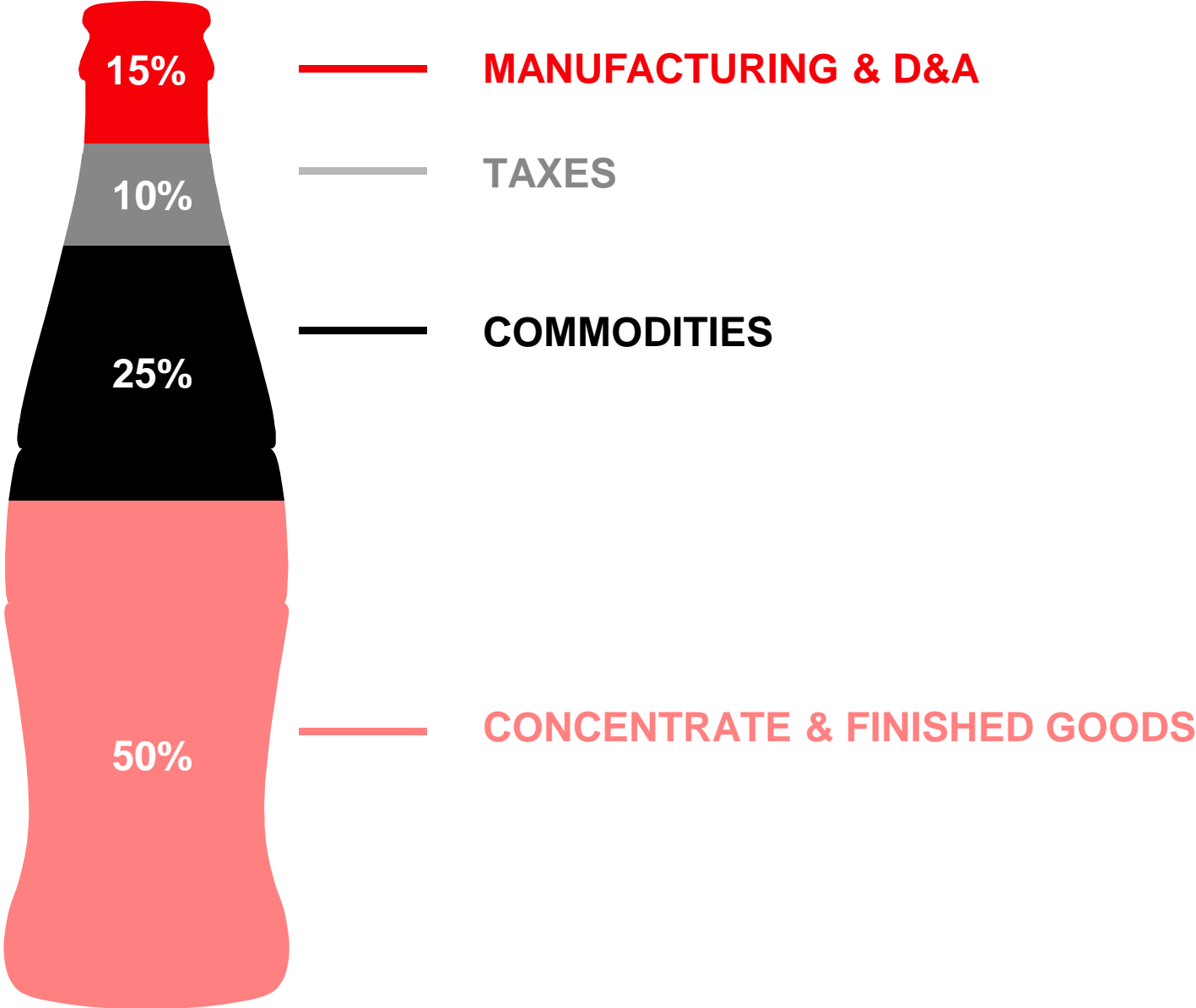
## Upcoming events

05 Nov 2025: Q3 Trading Update

## Further information

**Website:** [www.cocacolaep.com](http://www.cocacolaep.com)

# Cost of sales breakdown<sup>22</sup>



# H1 25 Footnotes

- 1.Nielsen Sales data (Europe, NZ, PH & IND), Gallup (IS), IRI Data (AUS)
- 2.Includes First half interim dividend and share buyback up to 30 July 2025
- 3.Total Shareholder Return (share price appreciation CCEP US + dividends) (27/05/16-07/29/25)
- 4.Including online
- 5.Global Data
- 6.Defined as AFH in Europe + Total market in Australia; Global data & IBIS World Report
- 7.Non-IFRS performance measures - refer to slide 2
- 8.Adjusted comparable
- 9.Adjusted comparable & FX-neutral
- 10.Adjusted volume
- 11.External data sources: Nielsen & IRI P5 YTD 2025
- 12.Comparable diluted EPS
- 13.Comparable & FX-neutral
- 14.As of 30 July 2025
- 15.First half interim dividend per share of €0.79 (declared at Q1 & paid in May), calculated as 40% of the FY24 dividend.
- 16.Reflects current assessment of market conditions
- 17.Unless stated otherwise, guidance is on an adjusted comparable & FX-neutral basis.
- 18.Including payment of principal on lease obligations
- 19.Dividends subject to Board approval
- 20.Comparable free cash flow after 4-5% capex as % of revenue
- 21.Revenue and margin growth management
- 22.Rounded to the nearest 5%